

# Success Story



## Zimmerer Kubota

### The Client

Zimmerer Kubota & Equipment, Inc. has offered top lines of equipment since 1979. Winner of the Circle of Excellence for ten years. With four locations, Cleburne, Decatur, Denton, and Fort Worth, Zimmerer Kubota is accessible from all around the DFW metroplex with sales, parts, service and rental at each store. Zimmerer Kubota offers its customers quality products and personalized service.

### The Challenge

Zimmerer Kubota received an unsolicited offer that they could not refuse, to sell their Irving dealership rights. Because of competitor stipulations, the real estate could not be a part of the dealership agreement.



### The Solution

By understanding the extremely high demand and lack of supply for facilities with highway frontage and outside storage, we took the facility out to market at a price that had people scratching their heads. At the end of the day, a buyer that needed the exact facility in the exact location paid full asking price.

### Transaction Summary

- **Address**  
1450 S. Loop 12
- **Transaction Size**  
12,400 SF
- **Submarket**  
Irving
- **Transaction Type**  
Sale
- **Industry**  
Equipment Sales & Rental
- **Property Owner**  
Zimmerer Kubota