

# Success Story

## Solo Cup Company

### The Client

Solo Cup Company is a \$2.3 billion publicly reporting company headquartered in Highland Park, Illinois. Exclusively focused on the manufacturing of disposable tableware and packaging for the consumer/retail, foodservice, packaging, and international markets, Solo has broad expertise in plastic, paper, and foam disposables.

### The Challenge

During a confidential merger with industry competitor Sweetheart Cup Company, Solo needed to address a new distribution network requirement to supply and support its 1.3 million square foot manufacturing operation.

### The Solution

Teaming up with NAI Robert Lynn, Solo was able to secure a 454,948 square foot distribution facility within three minutes from its manufacturing operation at a rate well below market standards. This enabled a smooth transition to its distribution network combined with its manufacturing operations.

### Transaction Summary

- **Address**  
5050 Highland Place Drive
- **Size**  
454,948 SF
- **Submarket**  
South Dallas
- **Transaction Type**  
Lease
- **Industry**  
Distribution
- **Property Owner**  
Circuit City Stores