

# Success Story



## Rehrig Pacific Company

### The Client

Rehrig Pacific Company is a manufacturer dealing with the plastic injection molding of various product types. With 7 locations across the United States, each facility consists of a major manufacturing and subsequent distribution operations.

### The Challenge

Rehrig Pacific Company was in a lease scenario with a lease expiration in the next 18 months. The challenge at hand was not wanting to relocate this facility at this time. The facility location and size met the requirements; however with the amount of infrastructure in place moving costs would be extremely high. The landlord knew this, thus making renewal negotiations difficult.



### The Solution

Timing was everything. By entering into discussions with the existing landlord 18 months prior to the lease expiration, we were able to negotiate fairly with the notion that Rehrig Pacific had the option to move. Rehrig Pacific worked together with NAI Robert Lynn in exploring alternative options where its operations could move to. This process allowed us to make the current landlord aware that Rehrig Pacific could make a decision to move if need be. Our combined efforts of working closely together against the existing landlord, in addition to the amount of time we had, proved to be successful.

### Transaction Summary

- **Address**  
625 West Mockingbird Lane
- **Size**  
127,789 SF
- **Submarket**  
Mercantile
- **Transaction Type**  
Lease
- **Industry**  
Manufacturing/Distribution
- **Property Owner**  
CRP-2 Holdings