



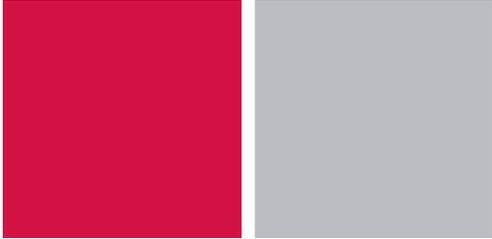
Success Story



Liquidity Services, Inc.

The Client

Liquidity Services is a Washington D.C. based company that specializes in buying and selling surplus inventory for and from the worlds largest retailers.



The Challenge

The client occupied a 187,000 square foot distribution center in Indianapolis with 3 years remaining on their lease. The client wanted to reduce occupancy costs immediately.



The Solution

Although Liquidity Services had over 3 years left on their term, NAI Robert Lynn was able to go to the landlord and negotiate 5 months of free rent, reduce rent expenses by 35%, and extend the lease by 2 additional years at these reduced rental rates.



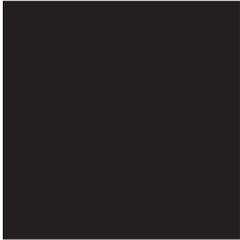
Transaction Summary

Address

1399 Perry Rd., Indianapolis, IN

Size

187,704 SF



Transaction Type

Lease

Property Owner

Pinchal & Company