



Success Story



Gabberts Inc.

The Client

Gabberts had been a mainstay in the Dallas/Fort Worth furniture market for years. Based in St. Paul, Minnesota, they are known as one of the best home furnishing retailers in America.



The Challenge

As the market changed in Dallas/Fort Worth, Gabberts suffered. They were forced to dispose of their metroplex locations to avoid financial disaster.



The Solution

With time of the essence, NAI Robert Lynn put a plan of action into place. After two deals were unable to be consummated, we were able to find a buyer that closed very quickly. Gabberts was able to utilize the proceeds to upgrade their headquarters facility in St. Paul and continue to grow their business in the market they have dominated since 1946, while avoiding a financial windfall.



Transaction Summary

- **Address**
6301 Oakmont Blvd., Fort Worth, TX
- **Size**
70,979 SF
- **Submarket**
South Fort Worth
- **Transaction Type**
Sale
- **Industry**
Furniture