

# Success Story

## Custom Food Group

### The Client

Custom Food Group delivers the highest quality vending products and personalized food services in six states—Texas, Arkansas, Louisiana, Mississippi, Oklahoma and Tennessee. As one of the largest regional providers of vending, dining, catering and office coffee services, Custom Food Group ensures the ultimate in customer satisfaction. We do this by listening to our customer's food services "wish list" first. Whether you want snack and beverage vending or a fully customized food service operation, Custom Food Group will develop a seamless food and beverage program that is right for you.

### The Challenge

Custom Food Group wanted to downsize. They wanted to renew and renegotiate their lease, but received an unfavorable proposal from their landlord.

### The Solution

They hired NAI Robert Lynn to represent them and we successfully negotiated to reduce their space and renew their lease. The result was an additional savings of \$187,581.00 off the landlord's proposal.

### Transaction Summary

- **Address**  
10701 King William, Dallas, TX
- **Size**  
20,670 SF
- **Submarket**  
Walnut Hill/Stemmons
- **Transaction Type**  
Lease
- **Industry**  
Food Machines
- **Property Owner**  
LIT